## 2007-2008 PERFORMANCE PLAN – Portfolio Manager / Corporate Governance (Michael Riffle)

## Quantitative Performance Measures

Weight	Factor	Performance Measure	Incentive Schedule
10%	Global Equity Performance	Excess return in basis points relative to global equity performance benchmark. (GLOBLIC vs. CPERSGE2)	-50 basis points = 0 -10 basis points = 1.0 +15 basis points = 1.5
10%	Focus List Performance	Excess annualized return of 3-year Focus List Program (Focus List Companies) to a custom S&P Peer Industry relative benchmark. (32%)	0 basis points = 0 +200 basis points = 1.0 +400 basis points = 1.5
		Excess annualized return of 3-year Focus List Program (Monitoring List Companies) to a custom S&P Peer Industry relative benchmark. (8%)	
		Measures annualized return performance of the 2005, 2006, and 2007 Focus & Monitoring List Companies up through June 30, 2008.	
40%	Corporate Governance External	Excess return of CalPERS' external managers under the oversight of the Corporate Governance PM relative to their respective benchmarks. Governance funds asset weighted by invested capital. (SN6KA1 vs. CPERSEC2).	+ 75 basis points = 0 + 175 basis points = 1.0 + 275 basis points = 1.5
25%	Corporate Governance Internal	Excess return of CalPERS Internal Relational Portfolio compared to the Wilshire 2500 (SW8B vs. Y082)	0 basis points = 0 + 100 basis points = 1.0 + 200 basis points = 1.5
85%	Subtotal	Quantitative Measures	

Page 1 of 2

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## Qualitative Performance Measures

Weight	Factor	Performance Measure	Incentive Schedule
15%	Leadership	Demonstrate leadership within CalPERS and in the external investment community, as both industry and staff (or team) leaders. Dimensions, all of which will be considered, include:	From Schedule
		Within Investment Group (e.g., teamwork within and across asset classes, timely preparation of staff performance appraisals, appropriate employee recognition)	
		Trustees (e.g., written and oral presentations to Investment Committee and Investment Policy Subcommittee)	
		CalPERS (e.g., involvement in enterprise-wide initiatives and programs)	
		<ul> <li>External Investment Community (e.g., relationships with external business partners and stakeholders, presentations at conferences and similar events, representation on external boards and committees)</li> </ul>	
15%	Subtotal	Quantitative Measures	
100%	Total	Quantitative and Qualitative Measures	

Page 2 of 2